



### 3 of the Best reasons to lease a Fred Smith Company Home:

**#1** Enjoy a FREE Athletic Club Membership that includes FREE golf, swimming pools, walking trails, weights, and more!

**#2** Our Emergency Operator Service is available 24 hours a day, 7 days a week for our valued residents. This means you can sleep well knowing help is only a phone call away in case of a maintenance emergency.

**#3** You can earn and receive up to \$7,000 in equity towards the purchase of a new Fred Smith Company Home through our unique Equity Builder Program. See our chart below for a detailed breakdown of the equity schedule.

| Home Purchase Price    | Available Equity Per Month | Maximum Earned Equity After 1 <sup>st</sup> Year | Additional Closing Costs | Trademark 24 <sup>th</sup> Month Leasing Bonus | Total Equity* |
|------------------------|----------------------------|--|--------------------------|--|---------------|
| Under \$100,000        | \$150                      | \$1,800  | \$2,000                  | \$1,000  | \$4,800       |
| \$100,000 to \$150,000 | \$250                      | \$3,000  |                          |  | \$6,000       |
| \$150,000 and up       | \$333                      | \$4,000  |                          |  | \$7,000       |

\*The Equity Builder Credit is contingent upon the use of an approval lender and attorney. Additionally, the Equity Builder Credit is available for you to use for as long as you lease from The Fred Smith Company. After the time your equity lease credit will not be affective.